

Birmingham Network Huddle

2 July 2019



9.30am - 10.00am **Coffee & Registration**

10.00am - 10.10am **Welcome and Introductions**

10.10am - 10.40am **Supplier Selection through RFP**

This session will rewind the RFP process to the beginning by taking a look at what the RFP aims to achieve, what to include, what not to include and what models are available in the market. Simon will also take a look at the pitfalls he has come across, the pricing mistakes companies make and where value is really added.

Simon Scott, Altair Global

10.45am - 11.15am **Top tips to help navigate through current tax and social security pitfalls**

The session will look at tax and social security challenges when dealing with internationally mobile employees. Andy and Ben will look at how things can go wrong, including some real-life examples, and provide some top tips on how these can be carefully navigated through or avoided. They will also give an update on any topical issues/developments.

Andy Kelly and Ben Tarry, BDO

11.15am - 11.45am **Tea/Coffee Break**

11.45am - 12.45pm **Network Huddle - facilitated discussions on priorities, current challenges and issues within relaxed small groups.**

12.45pm - 1.30pm **Lunch**

1.30pm - 1.45pm **Corporate Update:**

1.45pm - 2.45pm **Network Huddle - facilitated discussions on priorities, current challenges and issues within relaxed small groups.**

2.45pm - 3.15pm **Afternoon break**

3.15pm - 3.45pm **Navigating the Mergers and Acquisitions minefield**

With the 2018 Gartner CEO survey indicating that many CEOs see mergers and acquisitions as part of their growth strategy, this session will take a look at what Global Mobility can do to manage the transition of merging two assignee populations and pro-actively reduce the headaches.

Tim Wells, Equus

3.50pm - 4.20pm **Facing the challenges of repatriation head on.**

Whilst support is often provided to help an assignee settle in and adjust at the start of the assignment, very little is offered to the assignee upon repatriation. Radhika will share her thoughts on how best to help repatriating assignees settle back in using examples from her own assignment experience.

Radhika Gorsia, Sterling Lexicon

4.20pm - 4.30pm **Wrap Up & Expat Academy Update: What's coming up?**

4.30pm **Networking Drinks**