

# Birmingham Network Huddle

## 2 July 2019



9.30am - 10.00am **Coffee & Registration**

10.00am - 10.10am **Welcome and Introductions**

10.10am - 10.40am **Supplier Selection through RFP**

This session will rewind the RFP process to the beginning by taking a look at what the RFP aims to achieve, what to include, what not to include and what models are available in the market. Simon will also take a look at the pitfalls he has come across, the pricing mistakes companies make and where value is really added.

*Simon Scott, Altair Global*

10.45am - 11.15am **Top tips to help navigate through current tax and social security pitfalls**

The session will look at tax and social security challenges when dealing with internationally mobile employees. Andy and Ben will look at how things can go wrong, including some real-life examples, and provide some top tips on how these can be carefully navigated through or avoided. They will also give an update on any topical issues/developments.

*Andy Kelly and Ben Tarry, BDO*

11.15am - 11.45am **Tea/Coffee Break**

11.45am - 12.45pm **Network Huddle - facilitated discussions on priorities, current challenges and issues within relaxed small groups.**

12.45pm - 1.30pm **Lunch**

1.30pm - 1.45pm **Corporate Update:**

1.45pm - 2.45pm **Network Huddle - facilitated discussions on priorities, current challenges and issues within relaxed small groups.**

2.45pm - 3.15pm **Afternoon break**

3.15pm - 3.45pm **Navigating the Mergers and Acquisitions minefield**

With the 2018 Gartner CEO survey indicating that many CEOs see mergers and acquisitions as part of their growth strategy, this session will take a look at what Global Mobility can do to manage the transition of merging two assignee populations and pro-actively reduce the headaches.

*Gareth Davies, Equus*

3.50pm - 4.20pm **Right Person, Right Role, Right Place: Promoting Global Mobility and Attracting Talent.**

Stuart and Simon explore how Global Mobility is partnering with Talent Management to encourage workforce mobility; the challenges and contradictions in identifying mobile talent; and the solutions organisations are establishing to get the right person in the right role in the right place.

*Stuart Jackson and Simon Davies, Sterling Lexicon*

4.20pm - 4.30pm **Wrap Up & Expat Academy Update: What's coming up?**

4.30pm **Networking Drinks**